



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #18-0108 FOR COMMERCIAL
KITCHEN REFRIGERATION - MAINTENANCE AND
INSTALLATION SERVICES**

Bids to provide 'Commercial Kitchen Refrigeration - Maintenance and Installation Services' were received from three vendors on January 25, 2018. The bid of ABM Building Services, was the best low bid meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of three years with an option to renew for two additional one-year periods. Funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 2/13/2018

Financial Impact:
Not to exceed
\$700,000.00
For a three-year period

Recommended Motion: That the bid of ABM Building Services, to provide 'Commercial Kitchen Refrigeration - Maintenance and Installation Services' in an amount not to exceed \$700,000.00 for a three-year period, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Commercial Kitchen Refrigeration Maintenance and Installation Services – Bid #18-0108

Opened on January 25, 2018 at 1:00 p.m.

The bidder agrees to provide all materials, labor, supervision, travel, fuel cost, equipment, tools, etc., to perform the work for commercial kitchen refrigeration maintenance and installation services.		ABM Building Services	Air Contracting & Refrigeration, Inc.	Climate Control Mechanical Service
HOURLY RATES		Price per hour	Price per hour	Price per hour
1	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$110.00	\$80.00	\$70.00
2	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$165.00	\$80.00	\$90.00
3	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$68.00	\$50.00	\$50.00
4	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$102.00	\$50.00	\$65.00
MATERIALS: PERCENTAGE MARK-UP		% Mark-Up	% Mark-Up	% Mark-Up
5	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP will be allowed. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	10%	10%	10%
SUBCONTRACTED SERVICES: PERCENTAGE MARK-UP		% Mark-Up	% Mark-Up	% Mark-Up
6	Subcontracted services for maintenance, repairs, installations, and emergency services for commercial kitchen refrigeration services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%	8%
Contact		Jay McKeage	Aldo J. Romeu	Michael McCandless
Address		9326 Florida Palm Drive	10710 SW 125th Avenue	2695 NW 4th Street
		Tampa, FL 33619	Miami, FL 33186	Ocala, FL 34475
Phone		813-654-9000/ 813-267-1113	786-768-6740	352-291-0185
Fax		813-628-4812	786-701-8155	352-877-4728
Federal I.D.		20-0357050	45-1145577	59-3740395
Email		Jay.mckeage@abm.com	aromeu@aircontracting.com	mmccandless@climatecontrolflorida.com
Recorded by Cindy Beck		Witnessed by Joyce Haney		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder

Commercial Kitchen Refrigeration - Maintenance
& Installation Services - Bid #18-0108

Bid Opening January 25, 2018 at 1:00 p.m.

Vendor	Description
Air Contracting & Refrigeration, Inc.	Non-responsive to the bid requirement that 'the Contractor must have a minimum of three (3) service technicians on staff who will respond to the SBSC at all times and within two hours for emergencies. Clarified by phone that technicians will need to be hired upon award and service technicians listed on form are in the Miami area. Does not currently have technicians that can respond within two hour window as per bid specifications.
Climate Control Mechanical Service	Non-responsive to the bid requirement that refrigeration repairs and installation of commercial kitchen refrigeration equipment must be the primary business of the Contractor for the past five (5) years as per bid specifications. Clarified by online website, HVAC is the primary business of this company.